



Editor Words

Dear Members,

Please be reminded that our 18th Anniversary & Annual Dinner Party will be held on 5 March is still open for registration. Don't miss this chance to meet old friends and know more new friends there! Please see below to get more details of the events.

Enjoy reading!

Renata Chan
Editor, HKSTLA

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Upcoming Events

[REMINDER: 20120221 Special Luncheon topic title "Delivery of Cargo - Do you know your risks and responsibilities?"](#)

The speaker, Mr. Gary Yin, is a Partner of Clyde & Co (the merged firm of Barlow Lyde & Gilbert and Clyde & Co) and has practised in the field of shipping for more than 10 years. He will share with our members his experience in dealing with cargo claims arising from mis-delivery of goods under different circumstances, such as mis-delivery of cargo without production of original bill of lading and delivery in situations where bills of lading have become lost. Gary will also discuss practical ways of reducing exposure to potential shipping risks. There will be a Q & A session after the seminar and members are welcome to share their experiences and ask any questions they may have.

It is our pleasure to have invited Gary to HKSTLA Special Luncheon to meet with our members and tell us more about the legal risks that logistics operators and freight forwarders face today.

Speaker Profile: Mr. Gary Yin, Partner, Clyde & Co

Gary specialises in dispute resolution with a particular focus on China-related commercial and shipping matters. Gary has significant experience in dealing with contract of carriage, bill of lading, charterparty, and freight forwarding disputes, and in handling various customs related issues and offences. He also regularly acts for insurance companies, logistics operators and freight forwarders in defending liability claims. In addition, Gary regularly leads complex and substantial court and arbitration cases for local and multinational clients. In China, Gary has successfully managed and resolved a number of major cases for foreign interests, drawing on his experience in dealing with different local rules and practices. Many of these cases were conducted in the courts of major cities in Mainland China.

The luncheon is still open for registration. For details, please refer to the attachments.

Date: 21 February 2012 (Tuesday)

Time: 12:15 pm to 2:15 pm (registration starts at 12:00 noon)

Venue: The Mariners' Club, 11 Middle Road, Tsim Sha Tsui, Kowloon.

Fee: HK\$280 per head including Lunch Buffet (for HKSTLA Members)

HK\$380 per head including Lunch Buffet (for Non-members)

[10% discount for 2 or more participants in the same company enrolment]

Medium: Cantonese

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Seats are limited and allocated on first come first served basic. Interested parties please complete and return the Reply Slip together with the cheque in appropriate amount to HKSTLA Secretariat no later than 15 February 2012. (Our address: Units 2205-7, 22/F., Paul Y. Centre, 51 Hung To Road, Kwun Tong, Hong Kong). You may deposit the amount into our account No.694-2-45126600 with the Citic Bank International Ltd and fax back the pay-in slip together with the Reply Slip to our Fax No. 2793 0070 or email to info@hkstla.org for our reference.

[3rd REMINDER: 20120227 HKSTLA's Happy Hour Gathering](#)

Please be reminded that the captioned "HKSTLA's Happy Hour Gathering" event which will be held on 27 February, the following please find the details.

Please feel free to forward this invitation to your colleagues, friends and to your business partners, with the aim of expanding network, finding new friends and members, sharing current issues, strengthening business relationships.

Date: 27 February 2012 (Monday)

Time: 6:00 pm to 9:00 pm

Venue: New Parrot Pub - 3/F., Chinachem Cameron Centre, 42-44 Cameron Road, Tsim Sha Tsui, Kowloon. 新鸚鵡吧-九龍尖沙咀金馬倫道 42-44 號華懋金馬倫中心 3 字樓全層 (大堂玻璃電梯直達/江川壽司樓上)

Fee: HK \$160 per person (When admission, please contact pub receptionist to pay the fee & drop your name card at the front door counter.)

Inclusive: Unlimited FREE Drinks onboard incl. whisky, gin, beer, soft drinks, house red

You can choose to come at whatever time from 6:00 pm to 9:00 pm. Interested parties are requested to fill in and return the attached Reply Form to us as soon as possible. For details, please refer to the attached sheets – 20120227_Happy_Hour_Gathering.pdf. For enquiries, please contact Ms. Renata Chan at 2216 6878.

[3rd REMINDER: 20120305 HKSTLA 18th Anniversary & Annual Dinner Party](#)

Please be reminded that our 18th Anniversary & Annual Dinner Party will be held on 5 March 2012 (Monday) at The King's Cuisine, G/F., BP Int'L House, 8 Austin Road, Tsim Sha Tsui, Kowloon at 7:30 p.m. ONE staff from each corporate member is invited to attend the dinner party free of charge. Fellow Member ("FSTLA") will also receive a free admission ticket to participate the annual dinner. Additional participants are welcome to join us at the cost of HK\$500.00 per member or HK\$600.00 per non-member.

Through this party gathering, we hope to enhance the communications between the Association and the members, as well as among members themselves. We welcome all members and non-members can also make use of this occasion to strengthen their relationship.

Lucky Draw and a wide range of delightful programs will be held through the evening as same as previous years. To make the party more amusing, we will have professional MC & Singers to present a whole night show in the party.

All members interested in this function please fill in the attached reply slip by return email to info@hkstla.org, and send your cheque payable to "Hong Kong Sea Transport and Logistics Association Ltd" to us at Units 2205-7, 22/F., Paul Y. Centre, 51 Hung To Road, Kwun Tong, Hong Kong. Participants will be confirmed on first-come-first-served basis in the order that the cheques are received. Please kindly complete and return to us the attached Reply Slip BEFORE 24 FEBRUARY 2012. Your support and participation in this party will be very much appreciated. For more details, please read the attachments – 18th_AP_Leaflet.pdf.

Upcoming Training Courses

[Last call for registration: Shipping Logistics and Practice Course \(Intake 20\)](#)

The course is primarily designed for junior to middle level staff of sea freight and logistics companies (i.e. shipping companies and sea freight forwarders). The objective of this course is to appreciate participants with the concept of the types and functions of different documents and the skills to do a cost-effective logistics operations and third-party logistics in the shipping & logistics industry.

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Duration: 10 sessions from 21 February 2012 to 22 March 2012

(21/2, 23/2, 28/2, 1/3, 6/3, 8/3, 13/3, 15/3, 20/3 & 22/3)

Time: 7:00 p.m. - 9:30 p.m.

Venue: Classroom 2 – HKSTLA Secretariat, 8/F., Chow Tai Fook Centre, 580A Nathan Road, Mongkok, HK.
(Yau Ma Mei MTR Exit A2/Mongkok MTR Exit E2)

Tuition Fee: (Deadline: 10 February 2012)

	Tuition Fee (HK\$)	<u>After Partial Reimbursement/Subsidy (HK\$)</u>
HKSTLA Member:	2,700/person	1,875/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,650 per person	1,825/person
	Bulk registration: Register (5) participants at HK\$2,700 per person, Sixth person FREE ie. HK\$2,250 per person	1,425/person
Non-member:	2,900/person	2,075/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,850 per person	2,025/person
	Bulk registration: Register (5) participants at HK\$2,900 per person, Sixth person FREE ie. HK\$2,417 per person	1,592/person

Transport Logistics Training Board (TLTB) of Vocational Training Council has agreed to subsidize \$825 to each participant who reaches an attendance rate over 80%. The application form for partial reimbursement and details will be sent to the student together with the student acceptance letter within 3 working days after the enrollment deadline. Reimbursement will be made within eight weeks after the end of the course via VTC-TLTB.

[Last call for registration: Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics Course \(Intake 13\)](#)

The course is designed for everyone working in sea transport and logistics companies. The objective of this course is to use simple methods to help students to understand the key concepts of Marketing, Sales, Customer Services and CRM. We will try to help you to understand your business, and identify the critical successful factors. We will focus to introduce CRM and how it could be applied in the function or Marketing, Sales and Customer Services in Sea Transport and Logistics companies.

Duration: 6 sessions from 15 February 2012 to 21 March 2012 (15/2, 22/2, 29/2, 7/3, 14/3 & 21/3)

Time: 7:00 p.m. - 10:00 p.m.

Venue: Classroom 2 – HKSTLA Secretariat, 8/F., Chow Tai Fook Centre, 580A Nathan Road, Mongkok, HK.
(Yau Ma Mei MTR Exit A2/Mongkok MTR Exit E2)

Tuition Fee: (Deadline: 3 February 2012)

	Tuition Fee (HK\$)	<u>After Partial Reimbursement/Subsidy (HK\$)</u>
HKSTLA Member:	1,850/person	1,256/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 1,800 per person	1,206/person
	Bulk registration: Register (5) participants at HK\$1,850 per person, Sixth person FREE ie. HK\$1,542 per person	948/person
Non-member:	2,050/person	1,456/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,000 per person	1,406/person
	Bulk registration: Register (5) participants at HK\$2,050 per person, Sixth person FREE ie. HK\$1,708 per person	1,114/person

Transport Logistics Training Board (TLTB) of Vocational Training Council has agreed to subsidize \$594 to each participant who reaches an attendance rate over 80%. The application form for partial reimbursement and details

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will be sent to the student together with the student acceptance letter within 3 working days after the enrollment deadline. Reimbursement will be made within eight weeks after the end of the course via VTC-TLTB.

Upon successful completion of the Association's qualifying membership courses (Shipping Logistics and Practice Course and Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics Course), students will be eligible to apply for Studying Membership of HKSTLA. Membership details can be obtained from Ms. Renata Chan of HKSTLA at 2300 1685.

In-house Training Service

In-house training is a total solution to complement the existing training programmes of companies. All of the regular courses are available for in-house delivery.

Types of Courses for In-house Training

- Shipping Logistics and Practice
- Applications of Incoterms, L/C & UCP600 (Elementary Level)
- Applications of Incoterms, L/C & UCP600 (Advanced Level)
- Customs Restrictions on Logistics Functions
- China Warehouse and Distribution & Fulfillment
- Food, Wine and Beverages Logistics
- 5S for Logistics Industry
- Value added service in Logistics
- Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics
- Information Technology in Logistics
- Briefing on RFID Development
- Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel
- Initial Training in Dangerous Goods Regulations for Category 3 Personnel
- Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel
- International Maritime Dangerous Goods Code IMDG Compliance Course
- Business Law
- Laws of Logistics and the future changes: An Update
- Liability issues in Transport and Logistics from Legal and insurance perspectives
- Navigating the Intellectual Capital of the Logistics Service Industry
- Supply Chain Management
- Green Supply Chain Management

To ensure the courses are current and relevant, instructors with relevant expertise and practical experience will be invited for course design and delivery. Being cost effective, company specific, convenient and flexible, in-house courses will definitely ensure that your staff will be well equipped with updated skills and knowledge to operate in this very competitive environment. To meet companies' specific requirements, our training experts are always available to design appropriate in-house courses. For inquiries, please contact Ms. Renata Chan at 2300 1685 or e-mail info@hkstla.org.

HKSTLA is organizing the following DG training courses in co-operation with Logistics Professional Consultancy Ltd. For all categories of personnel who has attended LPCL DG course, they will have unlimited post-course support from LPCL for any enquiry.

1. 0.5 day Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel

This course "Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel (DGA)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants have the basic knowledge on current regulation. How to identify the hidden hazard. Handling skills of dangerous goods in loading and storage. The emergency response procedures in accident / incident relates to dangerous goods. For details, please refer to the attachments - DGA_LPCL_Leaflet_revised070911.pdf. The course is still open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee. For the schedule of year 2012, please refer to the attachments – DGA_LPCL_Leaflet_170112.pdf.

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[2. 5 days Initial Training in Dangerous Goods Regulations for Category 3 Personnel](#)

This course "Initial Training in Dangerous Goods Regulations for Category 3 Personnel (DGI)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants have the necessary skills to accept, handle and process shipments containing dangerous goods and are able to correctly apply all the provisions of the current edition of the mandatory IATA Dangerous Goods Regulations (DGR). For details, please refer to the attachments - DGI_LPCL_Leaflet_revised070911.pdf. The course is still open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee. For the schedule of year 2012, please refer to the attachments – DGI_LPCL_Leaflet_170112.pdf.

[3. 3 days Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel](#)

This course "Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel (DGR)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants whom has been certified to handle Dangerous Goods and received their last training within 24 months interval. To ensure current DG certificate holders are updated with the latest changes, amendments and requirements of ICAO, IATA and HK CAD. A fresher programme to facilitate current DG certificate holders to apply the DGR proficiently. For details, please refer to the attachments - DGR_LPCL_Leaflet_revised070911.pdf. The course is still open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee. For the schedule of year 2012, please refer to the attachments – DGR_LPCL_Leaflet_170112.pdf.

[4. 1 day Regulated Agent Security](#)

This course "Regulated Agent Security (RAS)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants whom has been certified to handle Dangerous Goods and received their last training within 24 months interval. To understand the background of RAR and the requirements of the Regima and RA Security, to understand the regulations and practices of cargo security, to understand the updated guidelines of Annex 17 regarding air cargo security, To acquire the basic knowledge on Known Cargo and Unknown Cargo and related security measures, procedures for acceptance, process and storage, to understand the requirements of known consignor and unknown consignor, to understand the requirements of Inter-RA operation and handling procedures, to be able to prepare and maintain the records and documents according to the requirements amendments and requirements of ICAO, IATA and HK CAD. A fresher programme to facilitate current DG certificate holders to apply the DGR proficiently. For details, please refer to the attachments - DGR_LPCL_Leaflet_revised070911.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee. For the schedule of year 2012, please refer to the attachments – RAS_LPCL_Leaflet_170112.pdf.

HKSTLA is organizing the following DG training courses in co-operation with Skysafe International Consultant Ltd.

[5. 3 days International Maritime Dangerous Goods Code IMDG Compliance Course](#)

This an in-depth initial training course provides seafarers with the opportunity to become familiar with the rules governing the carriage of dangerous goods (or HazMat) in particular with the most recent edition of the International Maritime Dangerous Goods (IMDG) Code. For details, please refer to the attachments - IMDG_SkySafe_Leaflet_revised170112.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

Industry News & Events

[溫馨提示: 第三屆廣州國際物流裝備與信息化展覽會](#)

2012年6月10至12日舉辦“第三屆廣州國際物流裝備與資訊化展覽會”，“第八屆廣州國際品牌叉車及配件展覽會”。叉車展和物流裝備展是國內最大的行業展會，眾多國內品牌，甚至國外的知名品牌。請參閱網站www.84t.cn/WL，便可看到有關本次展會的有關資訊。

- 1.若是想要參觀的話，直接點擊“資料下載”，便可下載參觀邀請。
- 2.若是想要參展的話，點擊“參展商服務”。

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We have taken a few photos and uploaded its on HKSTLA website. Please visit our website (<http://www.hkstla.org/>) and select Gallery --> 20120206 Cargo Services vs NCL - Soccer Shipping League Cup (2011-2012) or you may click the following direct link to sight these photos: <http://www.hkstla.org/gallery/20120206-cargo-services-vs-ncl---soccer-shipping-league-cup-2011-2012> (You can use the "slideshow" function key to view these photos one by one.)



If you are interested to watch the football match, please pay attention to the following "Playing Schedule in February" table. **** PLAYING SCHEDULE IN FEBRUARY (REVISED)****

DATE	TIME (P.M.)	FOOTBALL TEAM	IN CHARGE	VENUE
03/02/2012	08:00 - 09:00	B VS D	HKSTLA	Kai Tak East Playground
06/02/2012	07:00 - 08:00	C VS E	HKSTLA	Kai Tak East Playground

Welfare Information

☞ **FREE Football Pitch Permit** – We have the following February football pitch permit can share to you free of charge. The details of football pitch & district can be found as follows.

Date	Time	Hard-surface Pitch	District	Reserved
12-2-2012	11:00 - 13:00	King George V Memorial Park	Yau Tsim Mong	
17-2-2012	19:00 – 20:00	Muk Lun Street Playground	Wong Tai Sin	
19-2-2012	15:00 - 17:00	Muk Lun Street Playground	Wong Tai Sin	
26-2-2012	11:00 - 13:00	King George V Memorial Park	Yau Tsim Mong	

All applicants allocated on first-come-first-served basic. If any member would like to use the such Free Football pitch, please contact the HKSTLA Secretariat at 2216 6878 for further arrangement.

☞ **FREE Recruitment Page** – Please be reminded that the Association takes great pleasure in inviting all members to post your job advertisements on this website www.hkstla.org free of charge. There is an on-line career advertisement board where job seekers likely and frequently visit to seek for career opportunities especially in the shipping and logistics fields. If any member have interests to post any job advertisements on the Association's website, please fill in the form and send back to us by email to info@hkstla.org.

☞ **Special Individual Membership Offers from HKSTLA** - Please be informed that the special offer to join our Individual Members has been extended until 30 June 2012. Applicants who submit an application postmarked on or before 30 June 2012, will receive a special offer consisting of significantly reduced Entrance fees. For details, please refer to the attached sheets – Application Form_revised16 Jan2012.pdf.

New application (discount valid until 30 June 2012):

- \$1,500 for Fellow member "FSTLA" (Entrance fee waiver)
- \$1,000 for Member "MSTLA" (Entrance fee waiver)
- \$500 for Associate member "ASTLA" (Entrance fee waiver)
- \$500 for Graduate member "GSTLA" (Entrance fee waiver)
- \$300 for Studying member (Entrance fee waiver)