



Editor Words

Dear Members,

We can deliver in-house training courses for your companies. Please see below to get more details of the service.

Enjoy reading.

Renata Chan
Editor, HKSTLA

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Industry News

內地與香港關於建立更緊密經貿關係的安排 (CEPA)

CEPA自2003年首次簽署至今，內地與香港已簽訂了多達七份補充協議。在CEPA下，香港服務提供者可在多個服務領域以優惠待遇在內地開設業務，當中許多是香港具有優勢的領域，也包括港口，以及其相關服務。

由於特區政府期望各業界搜集有關CEPA的意見及建議，以探討CEPA下一步的發展路向，運輸及房屋局希望我會能協助完成附上的問卷，並於2月21日或之前以電郵(地址: phoebechan@thb.gov.hk)或傳真(傳真號碼: 2523 0030)交回，讓當局能更明白業界的需要。問卷所搜集的資料，僅供特區政府作參考之用。如對本問卷有任何查詢，請致電運輸及房屋局(電話號碼: 2537 2843)。

CILTHK/HAFFA Vocational Training Programme for the Freight Logistics Sector

Both the Chartered Institute of Logistics and Transport in Hong Kong (CILTHK) and Hong Kong Association of Freight Forwarding and Logistics Ltd. (HAFFA) have been always dedicating to the development of the logistics industry, especially in career training programmes.

A year ago, both institutions launched the Vocational Training Programmes for the Freight Logistics Sector (VTP) which was funded by the Hong Kong Logistics Development Council. The programme aims at providing comprehensive courses to new entrants as well as to upgrade the skills of practitioners. Furthermore, Vocational Training Council-Transport Logistics Training Board now provides a subsidy of HK\$990/course to qualified student.

The VTP include: basic skills training, industry expertise and freight guidelines. It enables new employees and those less experienced practitioners to learn practical knowledge and skills so that they can make more immediate contribution to their companies.

The biggest advantage to employer is this VTP provides a cost-effective mean in staff training. Since participating in the training program can reduce internal training costs, SMEs and large enterprises not only can standardize the training; but also enables the company to proper use of resources to focusing on business development, thereby enhancing productivity.

We are pleased to announce new training classes for both Airfreight and Seafreight Sectors for the 1st quarter in 2011 have been launched. For more details, please visit <http://www.haffa.com.hk/VTP.html>, or please call the CILTHK Secretariat at 2866-6336 / HAFFA Secretariat at 2796-3121.

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[第553期《駐粵辦通訊》已出版，主要內容包括：](#)

(一) 經貿快訊

1. 《進一步鼓勵軟件產業和集成電路產業發展若干政策》
2. 《境外直接投資人民幣結算試點管理辦法》
3. 《部分行業企業工傷保險費繳納辦法》
4. 《國家鼓勵發展的重大環保技術裝備目錄（2011年版）》
5. 《關於公布61類工業產品生產許可證實施細則的公告》及《關於公布工業產品生產許可證規範性文件的公告》

廣東

6. 珠海、東莞、惠州、江門、肇慶、梅州、揭陽、雲浮公布最低工資標準

(二) 經貿數據

(三) 經貿活動推介

(四) 經貿活動一覽表

如欲瞭解上述內容的詳情，請稍後點擊以下連結以閱讀《通訊》的全文：

<http://www.gdeto.gov.hk/tc/newsletter/docs/110211.doc>。

Upcoming Training Courses

In-house Training Service

In-house training is a total solution to complement the existing training programmes of companies. All of the regular courses are available for in-house delivery.

Types of Courses for In-house Training

- Shipping Logistics and Practice
- Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics
- Information Technology in Logistics
- Perishable Logistics
- Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel
- Initial Training in Dangerous Goods Regulations for Category 3 Personnel
- Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel
- International Maritime Dangerous Goods Code IMDG Compliance Course
- Seminar on 5S for Logistics Industry
- Seminar on Breifing on RFID Development
- Seminar on Customs Restrictions on Logistics Functions
- Seminar on Green Supply Chain Management
- Seminar on Liability issues in Transport and Logistics from Legal and insurance perspectives
- Seminar on Navigating the Intellectual Capital of the Logistics Service Industry
- Seminar on Supply Chain Management
- Seminar on the Laws of Logistics and the future changes: An Update
- Workshop on China Warehouse and Distribution & Fulfillment
- Workshop on Business Law
- Workshop on the Applications of Incoterms, L/C & UCP600 (Elementary Level)
- Workshop on the Applications of Incoterms, L/C & UCP600 (Advanced Level)
- Workshop on Value added service in Logistics

To ensure the courses are current and relevant, instructors with relevant expertise and practical experience will be invited for course design and delivery. Being cost effective, company specific, convenient and flexible, in-house courses will definitely ensure that your staff will be well equipped with updated skills and knowledge to operate in this very competitive environment.

To meet companies' specific requirements, our training experts are always available to design appropriate in-house courses. For inquiries, please contact Ms. Renata Chan at 2300 1685 or e-mail info@hkstla.org.

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1. Shipping Logistics and Practice Course (Intake 17)

Last call for registration! Please be reminded that HKSTLA are going to organize the following training course giving a good opportunity for learning.

Duration: 10 sessions from 22 February 2011 to 24 March 2011 (22/2, 24/2, 1/3, 3/3, 8/3, 10/3, 15/3, 17/3, 22/3 & 24/3)

Time: 7:30 - 10 : 00 pm

Venue: Training Room – HKSTLA Secretariat, 11/F., Mongkok Metro, 594-596 Nathan Road, Kowloon, Hong Kong. (Yau Ma Mei MTR Exit A2/Mongkok MTR Exit E2)

Tuition Fee:

	Tuition Fee (HK\$)	After Partial Reimbursement/Subsidy (HK\$)
HKSTLA Member:	2,700/person	1,875/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,650 per person	1,825/person
	Bulk registration: Register (5) participants at HK\$2,700 per person, Sixth person FREE ie. HK\$2,250 per person	1,425/person
Non-member:	2,900/person	2,075/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,850 per person	2,025/person
	Bulk registration: Register (5) participants at HK\$2,900 per person, Sixth person FREE ie. HK\$2,417 per person	1,592/person

Training Logistics Training Board (TLTB) of Vocational Training Council has agreed to subsidize \$825 to each participant who reaches an attendance rate over 80%. The application form for partial reimbursement and details will be sent to the student together with the student acceptance letter within 3 working days after the enrollment deadline. Reimbursement will be made within eight weeks after the end of the course via VTC-TLTB.

The course is primarily designed for junior to middle level staff of sea freight and logistics companies (i.e. shipping companies and sea freight forwarders). The objective of this course is to appreciate participants with the concept of the types and functions of different documents and the skills to do a cost-effective logistics operations and third-party logistics in the shipping & logistics industry.

Upon successful completion of the Association's qualifying membership courses (Shipping Logistics and Practice Course and Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics Course), students will be eligible to apply for Studying Membership of HKSTLA. Membership details can be obtained from Ms. Renata Chan of HKSTLA at 2300 1685.

The course is last call for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

2. Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics Course (Intake 10)

Last call for registration! Please be reminded that HKSTLA are going to organize the following training course giving a good opportunity for learning.

Duration: 6 sessions from 2 March to 18 March 2011 (2/3, 4/3, 9/3, 11/3, 16/3 & 18/3)

Time: 7:00 - 10:00 pm

Venue: Training Room – HKSTLA Secretariat, 11/F., Mongkok Metro, 594-596 Nathan Road, Kowloon, Hong Kong. (Yau Ma Mei MTR Exit A2/Mongkok MTR Exit E2)

Tuition Fee:

	Tuition Fee (HK\$)	After Partial Reimbursement/Subsidy (HK\$)
HKSTLA Member:	1,850/person	1,256/person

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	Two (2) or more participants from the same company, HK\$50 off per person ie. 1,800 per person	1,206/person
	Bulk registration: Register (5) participants at HK\$1,850 per person, Sixth person FREE ie. HK\$1,542 per person	948/person
Non-member:	2,050/person	1,456/person
	Two (2) or more participants from the same company, HK\$50 off per person ie. 2,000 per person	1,406/person
	Bulk registration: Register (5) participants at HK\$2,050 per person, Sixth person FREE ie. HK\$1,708 per person	1,114/person

Training Logistics Training Board (TLTB) of Vocational Training Council has agreed to subsidize \$594 to each participant who reaches an attendance rate over 80%. The application form for partial reimbursement and details will be sent to the student together with the student acceptance letter within 3 working days after the enrollment deadline. Reimbursement will be made within eight weeks after the end of the course via VTC-TLTB.

The course is designed for everyone working in sea transport and logistics companies. The objective of this course is to use simple methods to help students to understand the key concepts of Marketing, Sales, Customer Services and CRM. We will try to help you to understand your business, and identify the critical successful factors. We will focus to introduce CRM and how it could be applied in the function of Marketing, Sales and Customer Services in Sea Transport and Logistics companies.

Upon successful completion of the Association's qualifying membership courses (Shipping Logistics and Practice Course and Marketing/Sales/Customer Services/CRM in Sea Transport and Logistics Course), students will be eligible to apply for Studying Membership of HKSTLA. Membership details can be obtained from Ms. Renata Chan of HKSTLA at 2300 1685.

The course is last call for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

HKSTLA is organizing the following DG training courses in co-operation with Logistics Professional Consultancy Ltd.

[1. 0.5 day Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel](#)

This course "Dangerous Goods Regulations Awareness Training for Category 4 & 5 Personnel (DGA)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants have the basic knowledge on current regulation. How to identify the hidden hazard. Handling skills of dangerous goods in loading and storage. The emergency response procedures in accident / incident relates to dangerous goods. For details, please refer to the attachments - DGA_LPCL_Leaflet_revised120111.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

[2. 5 days Initial Training in Dangerous Goods Regulations for Category 3 Personnel](#)

This course "Initial Training in Dangerous Goods Regulations for Category 3 Personnel (DGI)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants have the necessary skills to accept, handle and process shipments containing dangerous goods and are able to correctly apply all the provisions of the current edition of the mandatory IATA Dangerous Goods Regulations (DGR). For details, please refer to the attachments - DGI_LPCL_Leaflet_revised120111.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

[3. 3 days Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel](#)

This course "Recurrent Training in Dangerous Goods Regulations for Category 3 Personnel (DGR)", co-organized by Hong Kong Sea Transport and Logistics Association (HKSTLA) and Logistics Professionals Consultancy Ltd. (LPCL), aims to provide participants whom has been certified to handle Dangerous Goods and received their last training within 24 months interval. To ensure current DG certificate holders are updated with the latest changes, amendments and requirements of ICAO, IATA and HK CAD. A fresher programme to

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facilitate current DG certificate holders to apply the DGR proficiently. For details, please refer to the attachments - DGR_LPCL_Leaflet_revised120111.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

HKSTLA is organizing the following DG training courses in co-operation with Skysafe International Consultant Ltd.

4. 3 days International Maritime Dangerous Goods Code IMDG Compliance Course

This an in-depth initial training course provides seafarers with the opportunity to become familiar with the rules governing the carriage of dangerous goods (or HazMat) in particular with the most recent edition of the International Maritime Dangerous Goods (IMDG) Code. For details, please refer to the attachments - IMDG_SkySafe_Leaflet_revised120111.pdf. The course is open for registration. Interested parties please complete the attached Enrolment Form and mail it back to us together with the cheque for the course fee.

Upcoming Events

Joint Visit: Yantian Logistics Study Visit & Shenzhen Museum Tour

A study visit to SunHing Logistics Centre is one of prominent developments in the Yantian Bonded Logistics Park (YBLP). It occupies total floor area of about 60,000 sq. meters and is one of the most modern and well-equipped logistics facilities in the area. We now have chance to visit the YBLP and learn more about its four major functions & benefits such as International Transshipment, International Distribution, International Procurement, International Trade, free import duties & export tax refund, simplified customs declaration, easy of doing export value added processing and no time restriction on storage period. Here is the study tour detail.

Shenzhen Museum 深圳歷史博物館（新館）

深圳博物館新館位於深圳市民中心東翼，是深圳標誌性大型建築市民中心的組成部分。新館建築用地 12500 平方米，展廳面積 9,000 平方米。展廳分別有古代深圳、近代深圳、深圳民俗、深圳改革開放史及兒童館。

深圳蓮花山公園

深圳蓮花山公園深圳最重要的市政公園之一，有人工湖、風箏廣場、疏林草地、椰風林大草地和休閒茶館等，景觀豐富，山水靈秀，在山頂可以俯瞰中心區全貌。深圳蓮花山公園並不險峻雄偉，海拔只有 532 米。沿著蜿蜒逶迤的山中小徑慢慢而行，遊客們既可享受登山的樂趣，又沒有登高的疲憊不堪。站在以大理石鋪設而成的山頂平臺，倚著花崗岩欄杆，俯視近處的福田中心區，有天上人間之感，望著鱗次櫛比的現代城市建築群，更會有「會為凌絕頂，一覽眾山小」之興。

<http://www.lvping.com/userattractionreview-d26-s50541-r1790767-shenzhen.html>

Date:	26 March 2011 (Saturday)
Time:	9:00 a.m. – 5:30 p.m.
Fee:	HK\$230 per HKSTLA Member; HK\$260 per Non-member (includes coach, insurance, tour guide. Lunch will be offered by SunHing Logistics Centre)
Enrolment Deadline:	18 March 2011
Medium:	Cantonese and Putonghua

Programme:

8:45 a.m.	Assemble at Kowloon Tong MTR Station (<i>Exit F 地面出口 '7-eleven 便利店對出' – 近真光里</i>)
9:00 a.m.	Leave for Yantian by coach
10:00 a.m. – 12:30 p.m.	Visit Sun Hing Logistics Centre at Yantian Bonded Logistics Park
1:00 p.m.	Lunch
2:30 p.m.	Visit Shenzhen Museum
3:30 p.m.	Visit 深圳蓮花山公園
4:30 p.m.	Return to Hong Kong
5:30 p.m.	Dismiss at Kowloon Tong MTR Station

Registration & Enquiries

For registration, please complete the Reply Slip and return it together with the cheque payment of HK\$230/HK\$260 payable to “Hong Kong Sea Transport and Logistics Association Ltd”, to the Secretariat, 11/F., Mongkok Metro, 594-596 Nathan Road, Kowloon, Hong Kong. For enquiries, please contact the Secretariat at Tel: 2300 1685 ; Fax: 2300 1485 or Email: info@hkstla.org.

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Free Seminar: Experience sharing on the development of Warehouse Management System

Managing inventory in an effective and efficient way is imperative for a supply chain. Applying information technology to visualize the processes to stakeholders is an order qualifier for a logistics service provider. The seminar organized by The University of Warwick and The Hong Kong Polytechnic University Manufacturing Alumni Association (The IGDS Alumni), Hong Kong Sea Transport and Logistics Association and Transland Shipping Limited shares the experience in design and development of the warehouse management system. The project was supported from the Sponsorship Programme by The Hong Kong Logistics Development Council (LOGSCOUNCIL).

You are cordially invited to join the Warehouse Management System (WMS) demonstration and experience sharing.

Date: 19 March 2011 (Saturday)

Time: 14:30 – 17:00 (registration on 14:00)

Venue: Lecture Theatre – TU103, The Hong Kong Polytechnic University, Hung Hom, Kowloon.

Tentative agenda:

- Introduction
- Overview
- Scope of the project
- Deliverables achieved
- System demo on key functions, inventory process flow, pick and pack process flow
- Lessons learnt for developing IT project
- Project results, contribution and limitation
- Questions and Answers

For details, please refer to the attached file – Seminar flyer on 19 March.pdf. If you are interested to attend, please contact Ms. Renata Chan at 2300 1685 or email: renata@hkstla.org.

HKSTLA 17th Anniversary & Inauguration Ceremony of the 15th Executive Committee

It will be a good opportunity to communicate, network and enhance relationship among the members and non-members. Don't miss this chance!!

Please be reminded that our 17th Anniversary & Inauguration Ceremony of the 15th Executive Committee will be held on 14 March 2011 (Monday). ONE staff from each corporate member is invited to attend the dinner party free of charge. Fellow Member (“FSTLA”) will also receive a free admission ticket to participate the annual dinner. Additional participants are welcome to join us at the cost of HK\$500.00 per member or HK\$600.00 per non-member.

Date:	14 March 2011 (Monday)
Time:	4:30 p.m. Mahjong Entertainment; 8:00 p.m. Dinner
Venue:	Royal Plaza Hotel (帝京酒店), Grand Ballroom I-II, Level 6, 193 Prince Edward Road West, Kowloon. (九龍太子道西 193 號 6 樓喜宴堂)
Fee:	HK\$500 per HKSTLA Member; HK\$600 per Non-member

Through this party gathering, we hope to enhance the communications between the Association and the members, as well as among members themselves. Moreover, we are honoured to have **Ms. Doris Cheung, JP., Deputy Secretary for Transport and Housing Bureau** as Guest of honour of our Annual Dinner Party. We welcome all members and non-members can also make use of this occasion to strengthen their relationship.

Lucky Draw and a wide range of delightful programs will be held through the evening as same as previous years. To make the party more amusing, we will have professional MC & Singers to present a whole night show in the party. All members interested in this function please fill in the attached reply slip by return email to info@hkstla.org, and send your cheque payable to "Hong Kong Sea Transport and Logistics Association Ltd." to us at 11/F., Mongkok Metro, 594-596 Nathan Road, Kowloon, Hong Kong. Participants will be confirmed on first-come-first-served basis in the order that the cheques are received. Please kindly complete and return to us

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the attached Reply Slip BEFORE 4 MARCH 2011. Your support and participation in this party will be very much appreciated. For details, please read the attachments – 17th_AP_Leaflet.pdf.

[Special Luncheon: Development of PRC Tax Laws in recent years - How they increase the tax risks of Hong Kong companies doing business there?](#)

The PRC tax regime has changed significantly in the past 2 to 3 years, such as the new corporate income tax law in 2008, the new value-added tax and business tax regulations in 2009, the new transfer pricing requirements in 2009, the new tax rules and regulations governing foreign companies and group restructuring, etc. These tax developments inevitably affect, and increase the risks of, Hong Kong companies doing business in Mainland China. Setting aside those technical tax rules and regulations, this presentation is to share our experience and observation with the audience with respect to the areas where Hong Kong companies being affected most, such as holding structure, commercial substance, transfer pricing, permanent establishment, etc. We will also cover the common non-compliance with respect to individual income tax filing in Mainland China.

It is our pleasure to have invited Mr. Steve Man, Senior Tax Manager of KPMG to HKSTLA Special Luncheon to meet with our members and tell us more about the PRC Tax Laws.

Speaker Profile: Mr. Steve Man is a Senior Tax Manager of KPMG China base in Hong Kong with over 15 years of professional experience on Hong Kong/PRC tax and has extensive exposure in various industries across the supply chain. Before he returned to KPMG Hong Kong office in April 2010, Mr. Man was stationed in Fuzhou City of Fujian Province for three years, responsible for the KPMG PRC tax practice in Fujian. Previously, Mr. Man was the Regional Finance Manager of a major garment company in Hong Kong.

Date:	22 February 2011 (Tuesday)
Time:	12:15 p.m. – 2:00 p.m.
Venue:	Mariners' Club, 3/F., 11 Middle Road, Tsim Sha Tsui, Kowloon.
Fee:	HK\$180 per person <i>including Lunch Buffet</i> (for HKSTLA Member); HK\$230 per person <i>including Lunch Buffet</i> (for Non-member)
Speaker:	Mr. Steve Man, Senior Tax Manager, KPMG
Medium:	Cantonese

Seats are limited and allocated on first-come-first-served basis. Interested parties please fill in and return the following Reply Form to Ms. Renata Chan on or before 15 February 2011.

[Happy Hour Gathering](#)

Please be reminded that the HKSTLA is organising a "HKSTLA's Happy Hour Gathering" event which will be held on 21 February, the following please find the details.

Please feel free to forward this invitation to your colleagues, friends and to your business partners, with the aim of expanding network, finding new friends and members, sharing current issues, strengthening business relationships.

Date : 21 February 2011 (Monday)

Time: 5:30 pm to 8:30 pm

Venue: Phoenix Pub – Basement, 17-19 Prat Avenues, Tsim Sha Tsui, Kln. 鳳凰吧 – 九龍尖沙咀寶勒巷 17-19 號地庫全層 (粵海酒店-對面) Fee: HK \$120 per person (When admission, please contact pub receptionist to pay the fee & drop your name card at the front door counter.)

Inclusive: Unlimited FREE Drinks onboard incl. whisky, gin, beer, soft drinks, house red

You can choose to come at whatever time from 5:30 pm to 8:30 pm. Interested parties are requested to fill in and return the attached Reply Form to us as soon as possible. For details, please refer to the attached sheets – 20110221_Happy_Hour_Gathering.pdf. For enquiries, please contact Ms. Renata Chan at 2300 1685.

Come and have a drink and casual chat with friends!!

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Welfare Information

- ↵ **Oil Card Special offer from Reason Power (Hong Kong) Ltd.** – Please be reminded that Reason Power special offer for HKSTLA Members - They offer discount rates of HK standard pump price less HK\$1.7 / liter for petrol & HK\$2.60 / liter for diesel FROM FEBRUARY TO APRIL 2011. They can use Sinopec discount card for all HK stations (total around 30 stations) with 30 days of credit terms paid to Reason Power. If you want to enjoy this offer, please fill in the form and send back to us by email to info@hkstla.org. For enquiries, please contact with Ms. Renata Chan at 2300 1685.

- ↵ **Special Individual Membership Offers from HKSTLA** - Please be reminded that the special offer to join our Individual Members has been extended until 9 May 2011. Applicants who submit an application postmarked on or before 9 May 2011, will receive a special offer consisting of significantly reduced Entrance fees. For details, please refer to the attached sheets – Application Form_revised10Nov10.pdf.

New application (discount valid until 9 May 2011):
 - \$1,500 for Fellow member "FSTLA" (Entrance fee waiver)
 - \$1,000 for Member "MSTLA" (Entrance fee waiver)
 - \$500 for Associate member "ASTLA" (Entrance fee waiver)
 - \$500 for Graduate member "GSTLA" (Entrance fee waiver)
 - \$300 for Studying member (Entrance fee waiver)

- ↵ **FREE Recruitment Page** – Please be reminded that the Association takes great pleasure in inviting all members to post your job advertisements on this website www.hkstla.org free of charge. There is an on-line career advertisement board where job seekers likely and frequently visit to seek for career opportunities especially in the shipping and logistics fields. If any member have interests to post any job advertisements on the Association's website, please fill in the form and send back to us by email to info@hkstla.org.